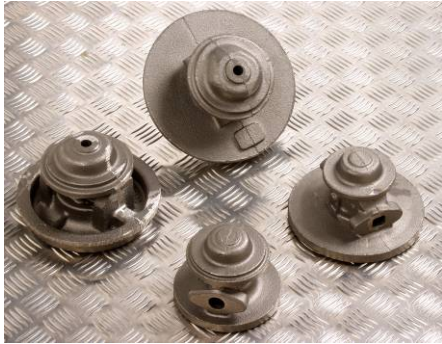


Chamberlin plc

2007/08 Final Results

5 June 2008

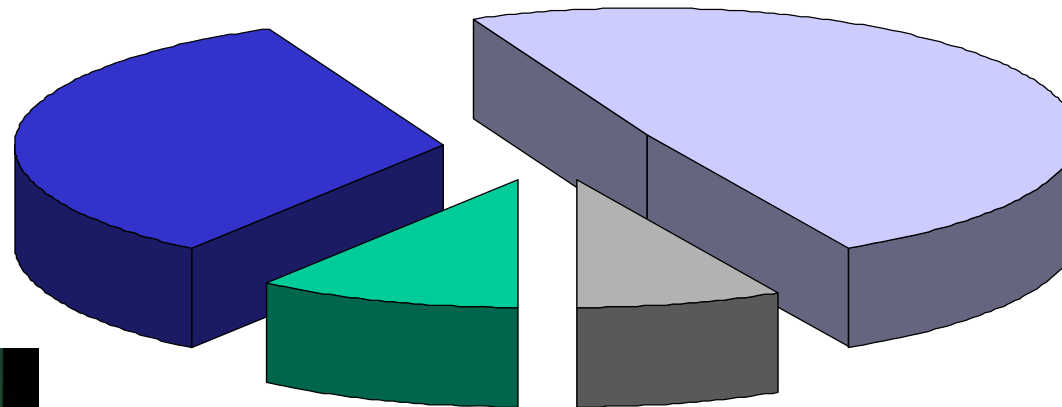
Product Areas



Light Castings 33%



Heavy Castings 49%



Security 10%

Hazardous Electrical 8%

Segments: 2007/08 Sales



Highlights

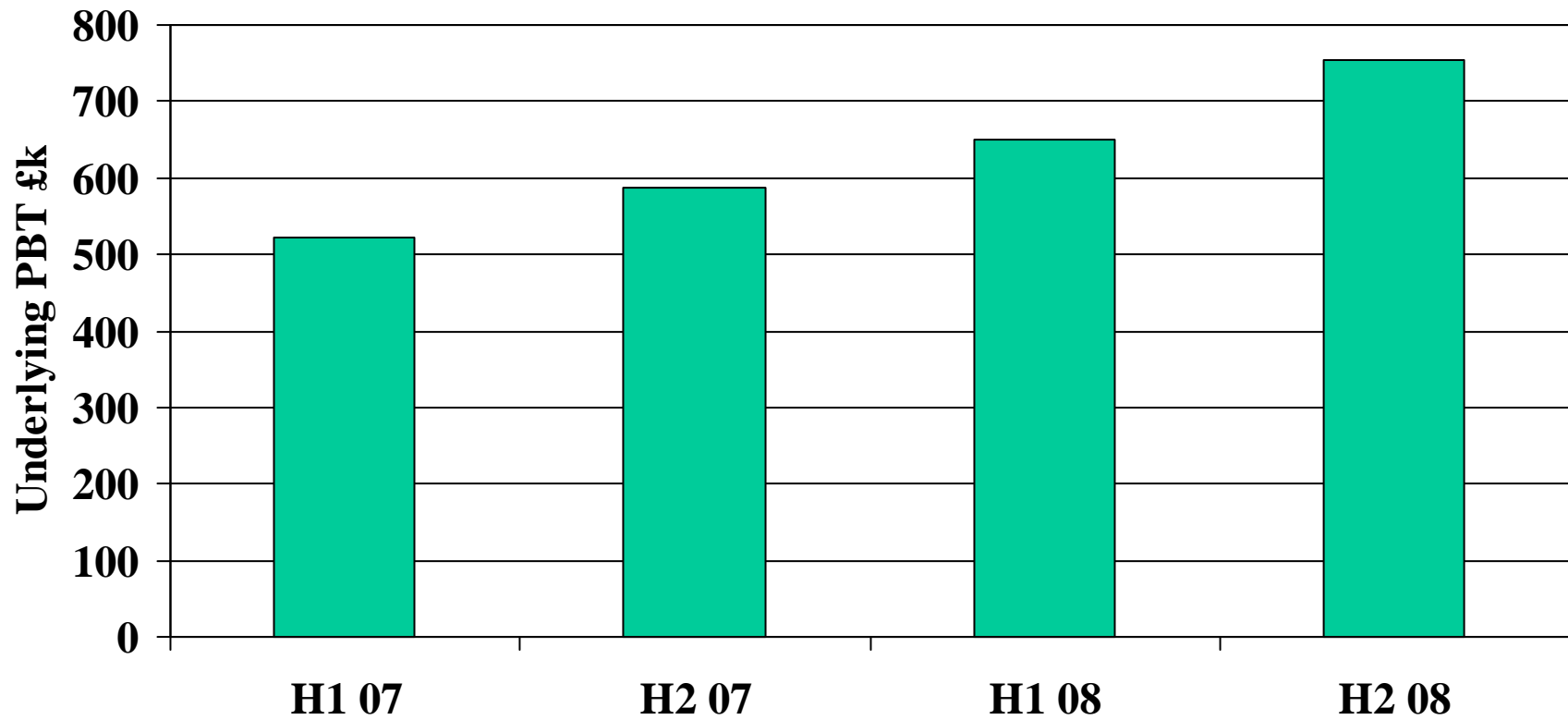
- Underlying PBT up 27% - in line with expectations
- Underlying EPS up 44%
- Demand generally strong
- Good profit growth in both Foundry and Engineering businesses
- Subsidiary management strengthened and cultural change in place
- Dividend maintained and gearing remains low
- Pension scheme closed to further accrual

Final Results 2007/08

	<u>2007/08</u>	<u>2006/07</u>
Sales	£39,967k	£39,188k
Underlying PBT	£1,404k	£1,110k
Underlying earnings per share	15.1p	10.5p
Net Borrowing	£1.0m	£0.2m

- Underlying PBT up 27% on sales growth of 4%
- Earning per share up 44%
- Final Dividend maintained at 8.0p
- Gearing low at 9%

Underlying PBT



Segmental Analysis

£k	Foundries		Engineering		Total	
	<u>07/08</u>	<u>06/07</u>	<u>07/08</u>	<u>06/07</u>	<u>0708</u>	<u>06/07</u>
Total sales	32,800	31,287	7,167	7,901	39,967	39,188
Operating profit	1,079	1,004	671	627	1,750	1,631
Shared Costs					(427)	(506)
Underlying Operating Profit					1,323	1,125
Underlying R.O.S.	3.3%	3.2%	9.4%	7.9%	3.3%	2.8%

- Foundry Sales growth 5%
- Engineering Sales Growth 1% after correcting for disposals
- Operating profit up 7% in Foundries, 7% in Engineering

Balance Sheet Summary

	<u>31.3.08</u>	<u>31.3.07</u>
Property, Plant & Equipment	8,349	7,954
Intangible Assets	379	453
	<hr/>	<hr/>
	8,728	8,407
Current Assets	13,340	12,405
Current Liabilities	(8,812)	(7,738)
Net (overdraft)/cash	(1,031)	(209)
Non-current liabilities		
Net deferred tax asset	98	312
Pension Scheme Deficit	(1,078)	(2,235)
	<hr/>	<hr/>
Net Assets	<u>11,245</u>	<u>10,942</u>

Cashflow Summary

	<u>2007/08</u>	<u>2006/07</u>
Profit/(loss) for the year	594	(323)
Non-cash adjustments	230	720
Working Capital movement	(145)	1,371
Tax Received/(Paid)	85	(237)
Net cash from operating activities	<u>764</u>	<u>1,531</u>
Capital Expenditure	(1,593)	(1,652)
Disposal of plant & equipment	769	119
Interest	(68)	(111)
Dividends	(881)	(878)
Other	188	189
Net decrease in cash	<u>(821)</u>	<u>(802)</u>

Foundries

Chamberlin & Hill Castings Ltd

- Demand for turbochargers sustained and expected to increase
- Hydraulics strategy successful – potentially £1M additional sales in 2008/09
- Nuisance claim settlement negotiations progressing

Russell Ductile Castings Ltd

- Leicester improvement sustained following extension of lease
- Continued progress in Scunthorpe turnaround
- Capital investment of £400k to upgrade production facility at Scunthorpe

Raw Materials

- Exceptional price rises in material prices
- Scrap, pig iron and coke all doubled in past 6 months
- Intensive negotiations to recover costs from customers

Engineering

Fred Duncombe Limited

- Actively competing in the market with a revitalised sales team
- Exidor brand well respected
- Construction slowdown will potentially impact sales

Petrel Limited

- Effective focus on hazardous area products delivered 14% growth
- Product range rationalised and extended to give complete offering
- Potential for further profitable growth

Future

Acquisitions

- “Difficult things done well” remains the key test
- Several opportunities reviewed but none that meet our criteria
- First acquisition must create a foundation for further growth
- Determined to expand but only with the right business

Outlook

- Trading in line with expectations
- Recovery of raw material cost inflation critical
- Well placed to take advantage of opportunities when they arise